

Strategic construction procurement



➤ NSW **Public Works** provides **accredited construction services** that help agencies and local councils develop flexible procurement strategies that **reduce risk, strengthen compliance, and achieve value for money.**

We transform **complexity into clarity** at every stage of the project lifecycle.

NSW Public Works acknowledges that it stands on Country which always was and always will be Aboriginal land.

We acknowledge the Traditional Custodians of the land and waters, and we show our respect for Elders past, present and emerging. We are committed to providing places in which Aboriginal people are included socially, culturally, and economically through thoughtful and collaborative approaches to our work.

Artwork: 'On Country', Charmaine Mumbulla, 2022
Image: Advanced Manufacturing Readiness Facility, Bradfield City.



Strategic construction procurement services

➤ Delivering public infrastructure is complex. Projects face tight timeframes, detailed oversight and community expectations.



Strategic procurement **reduces risk, controls costs** and **optimises delivery**.

Across NSW, agencies and councils operate under increasing scrutiny and complexity. Bringing specialist procurement expertise to your projects can enhance project success by:

- assembling the right team
- establishing fit-for-purpose contract and delivery models
- simplifying and optimising the market engagement process
- getting the right contractors on board
- delivering sustainability and social procurement objectives.

NSW Public Works (PW) offers flexible, accredited procurement services. Drawing on over 100 years of experience, we can provide procurement support across any stage of the project lifecycle, or manage the entire process.

Our approach combines strategic planning with certified systems and quality frameworks to ensure consistent, compliant outcomes, providing audit-ready documentation and regulatory confidence.

As a government agency, we speak your language, understand your priorities and can help you navigate the complexities of procurement.

Our state-wide network gives you access to procurement specialists with local knowledge of regional markets and conditions.

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Our expertise

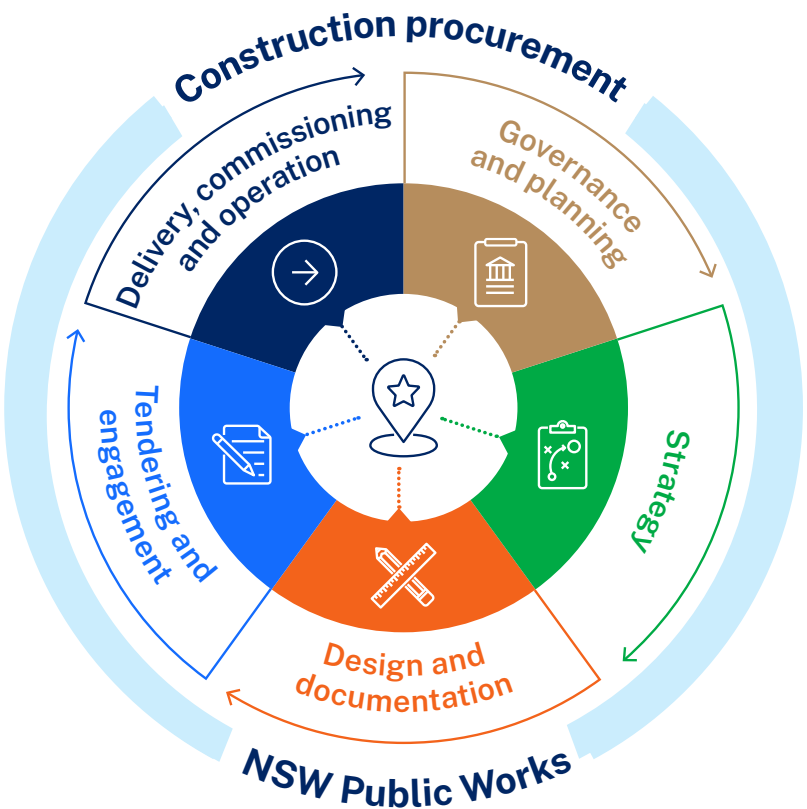
Strategic procurement across the full project lifecycle

Implementing strategic procurement practices from a project's inception will reduce risk, optimise delivery and improve value for money.

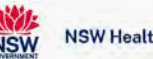
Establishing clarity, risk allocation, project responsibilities and delivery pathways early in the project can help transform transactional procurement activities into **powerful enablers of project success**.

Engaging PW gives you the systems and expertise through:

- Accredited Project Portfolio Management (PPM) systems
- Quality-assured delivery frameworks
- Practical governance and compliance knowledge
- Statewide presence providing local understanding of market conditions and capabilities.



Our clients



We deliver expertise in critical procurement areas



➤ Strategic procurement planning

We help you make informed, timely decisions that clarify scope, reduce uncertainty and establish fit-for-purpose procurement models.

- Outcome-focused procurement strategy development
- Early risk identification and stakeholder alignment
- Market sounding and engagement planning
- Contracting model selection and optimisation
- Planning for novation, Early Contractor Engagement or multi-stage processes
- Tailored strategies for local government procurement
- Procurement planning workshops



➤ Market engagement and documentation

We develop clear, compliant tender documentation that meets both project requirements and policy obligations.

- Development of comprehensive tender documentation
- Expert guidance on NSW Government standard contracts
- Specialist tender assessment plans and reviews
- Evaluation Review Panel independent review of tender assessment
- Direct negotiation support
- Procurement audits
- Professional tender management and administration
- Probity advisory and negotiation assistance
- Access to prequalification schemes and panels



➤ Delivery support and contract management

We provide ongoing support after contract award to keep your project on track.

- Contractor award and mobilisation guidance
- Practical contract administration advice
- Review of disputes and claims
- Project health checks and reviews
- Security of Payment Act compliance
- Completion, defects and contract close-out expertise
- Technical support throughout project delivery



➤ Compliance and assurance services

As an agency accredited under the NSW Government Agency Accreditation Scheme for Construction, PW undertakes an annual assessment to ensure we maintain appropriate capability and governance structures in accordance with the NSW Procurement Policy Framework.

- Assurance services for construction procurements over \$1.3m
- Specialised support for unaccredited agencies
- Strategic input to whole of government procurement frameworks
- Specialist training and support
- Administration of the NSW Construction Procurement Accreditation Program

For agencies and local government organisations navigating complex compliance requirements, we simplify the process with practical guidance and proven approaches.

Strategic procurement tailored to the project context

Many project challenges originate from procurement decisions made without strategic consideration. Drawing on over 100 years of experience, we apply innovative approaches to address common issues such as unclear scope, mismatched contract models, poor risk allocation, and inadequate market response.

Tailoring procurement to your project needs

We help you develop procurement approaches specifically designed for your project’s unique characteristics, such as:

»1

Organisation-specific procurement policies

We customise our approach to take your organisation’s procurement policies into consideration while still meeting the NSW Government Procurement Framework requirements.

»2

Project-specific solutions and outcomes

We assess your project’s requirements and the social outcomes you want to achieve for your community to recommend appropriate procurement pathways and contract models.

»3

Risk profile and allocation

We work with stakeholders to identify potential risks and develop specific mitigation strategies through appropriate procurement approaches.

»4

Market conditions and capability

Regional, metropolitan, and specialised projects each face different market conditions. Our state-wide network provides local knowledge of construction industry conditions specific to your area, and access to a panel of pre-qualified contractors, helping inform procurement strategies that respond to local market realities.

»5

Organisational capability and resources

We adapt our support to complement your team’s expertise and capacity. Whether you need comprehensive procurement management or targeted specialist advice, we scale our involvement to match your requirements.

Social procurement

Social procurement is when organisations or government agencies source and procure goods, services, and construction services and use these procurements to generate social value, outcomes, and benefits above and beyond the monetary value of the goods, services, or construction being procured. NSW Government agencies have responsibilities to achieve social procurement targets and create social benefit in their projects.

PW provides advice on the applicable social procurement requirements as set out in the NSW Procurement Policy Framework. We work with you to build targets into the procurement process and achieve social and project outcomes.

Specialist in-house training and support

Building capability across government teams
We support capability development through targeted in-house training and practical guidance to help your teams navigate procurement with confidence.

Our training covers essential areas including:

- Contract form selection (GC21, MW21, MW21-LG, MMW)
- NSW Government procurement frameworks
- Risk identification and allocation
- Tender evaluation and management
- Probity and governance principles
- Contract administration processes
- Compliance and assurance requirements

As a government organisation, we understand your operating environment and work as an extension of your team, providing knowledge transfer that builds lasting internal capability.



Demonstrated experience

These projects highlight how our flexible approach improves delivery outcomes across different contexts.



“NSW Public Works have been excellent to work with, bringing valuable experience and expertise in delivering big complex infrastructure projects. Their guidance throughout the building design, construction and completion phases has been greatly appreciated by BDA.”

— Kris Letsch, Program Director, Bradfield Development Authority (BDA)

PROCUREMENT MANAGEMENT CASE STUDY

Advanced Manufacturing Readiness Facility – Bradfield City Centre

Client: Bradfield Development Authority (BDA)	Location: Western Sydney	Services provided: Procurement strategy, contractor engagement, and delivery support
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PW provided procurement strategy, contractor engagement and delivery support for the first building and enabling infrastructure at Bradfield City.

Initially planned as separate road and building packages, our procurement analysis identified risks associated with having two contractors on site. We recommended a design and construct contract with novated design consultants to streamline delivery and improve coordination. This revised strategy reduced interface risks and delivered better value for money.

The building is aiming to achieve a 6 Star Green Star Rating and the contract achieved:

- 5.37% Aboriginal participation rate
- \$12.5m local contractors and supplies used.



PROCUREMENT MANAGEMENT CASE STUDY

Fish Diversion Screens – Darling-Barwon River

Client: Department of Primary Industries and Regional Development (DPIRD)	Location: Various locations across Northern Basin of the Darling-Barwon River	Services provided: Procurement strategy development and project management
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The PW team provided procurement strategy development and project management for DPIRD’s program to deliver 136 fish diversion screens across the Northern Basin of the Darling–Barwon River system.

PW developed a tailored procurement strategy that split the project into two work packages based on pump size and site complexity. This approach maximised market participation, improved bid quality , and supported efficient delivery. We also conducted site assessments and workshops with stakeholders to identify key risks and delivery challenges.

The project was completed on time and on budget. It met environmental and operational goals while supporting local contractors and riverbank infrastructure improvements.



PROCUREMENT MANAGEMENT CASE STUDY

Health Worker Accommodation

Client: NSW Health	Location: Multiple NSW Local Health Districts	Services provided: Procurement delivery, risk management, and local engagement
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PW provided procurement delivery, risk management and local engagement services as part of the NSW Government's Regional Housing Package, delivering modular accommodation for health workers across two regions.

We led the procurement process using flexible and regionally appropriate models that balanced cost, risk, and delivery outcomes.

In the Hunter New England area, 44 units were delivered across 12 sites using offsite construction to accelerate timelines. In the Riverina Western region, a cost-optimised strategy delivered 20 units across eight sites.

The program exceeded client expectations by navigating complex regional requirements while ensuring value for money.



PROCUREMENT MANAGEMENT CASE STUDY

North Grafton Sewage Treatment Plant (STP)

Client: Clarence Valley Council (CVC)	Location: North Grafton	Services provided: Procurement strategy and contractor engagement
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CVC engaged PW to provide procurement strategy, market engagement and construction tendering services, as well as design development and approvals for the new Sewage Treatment Plant (STP), ensuring it complies with Environmental Protection Authority standards.

In collaboration with CVC, we developed a detailed procurement process beginning with an Expression of Interest (EOI). This was followed by a complex Early Tenderer Involvement (ETI) process to work with industry to better understand construction challenges and risks, and improve budget certainty.

Based on ETI outcomes and risk allocations, we optimised the Request for Tender (RFT) documentation and called and evaluated multiple tenders from the successful ETI participants.



PROCUREMENT MANAGEMENT CASE STUDY

Dorrigo Arc and Escarpment Great Walk

Client: National Parks and Wildlife Service (NPWS)	Location: Dorrigo	Services provided: Procurement strategy, contractor engagement, and delivery support
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PW is providing procurement strategy, contractor engagement and delivery support for the Dorrigo Arc Rainforest Centre, a \$56.4 million project featuring a visitor hub, engineered treetop walk, and a four-day hiking trail through World Heritage rainforest.

We are assisting NPWS across five packages of work. To manage risk and ensure contractor readiness, we coordinated a pre-tender site hike which resulted in strong market engagement briefing and high-quality bids attracting national interest.

Procurement is underway for track builders, with future tenders planned for the head contractors of walking track campsites. Construction of the project is expected to be completed in 2027.



PROCUREMENT MANAGEMENT CASE STUDY

Forestry Corporation Plan Bridge Replacement Program

Client: Forestry Corporation of NSW (FCNSW)	Location: Various NSW locations: Kiah, Nadgee, Mogood, Currowan	Services provided: Plan, source and manage construction, and capital works
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Following significant bushfire damage, PW managed the procurement and project delivery for the replacement of bridges at seven sites in the East Boyd State Forest and three sites in the Yadboro and Currowan State Forests. This included early investigations, design management, contractor engagement and handover.

Using multiple contracts for the Bridge Replacement Program allowed for a staged program of work, flexibility in contract types for each work package and allowed better cashflow and budget management.

The program delivered cost savings, improved efficiencies, and ensured probity throughout delivery.



TRAINING AND ADVICE CASE STUDY

Hunter Transmission Project (HTP)

Client: Energy Corporation of NSW (EnergyCo)	Location: Hunter New England region	Services provided: Construction Procurement Assurance
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PW are supporting EnergyCo by reviewing the HTP project’s procurement processes to confirm they are fit for purpose and compliant with the NSW Procurement Policy Framework.

This compliance project involves building a new above-ground 500 kilovolt (kV) transmission line of around 100 kilometres between Bayswater in the Upper Hunter and Olney in the Lower Hunter to connect the State’s existing transmission lines.

Once completed, it will allow the electricity supply from the Central-West Orana and New England renewable energy zones (REZs) to be imported to the new electricity grid via Bayswater. This will supply consumers in the Hunter, Sydney and Illawarra areas where 80% of NSW’s electricity is consumed.

TRAINING AND ADVICE CASE STUDY

Contract Management Training for Office of Sport

Client: Office of Sport (the Office)	Location: Sydney	Services provided: Face to face training for managing GC21 & MW21 contracts
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PW partnered with the Office to identify and address their specific training requirements related to contract management.

Through close collaboration, we developed bespoke training materials tailored to the operational context and priorities of the Office’s teams. The training needs was delivered on-site at the Office of Sport’s Olympic Park premises, spanning a full-day session. Staff engaged in targeted learning focused on key contractual areas, ensuring relevance to their roles and enhancing practical understanding.

This initiative reflects PW’s commitment to responsive capability-building and fostering strong interagency partnerships.

TRAINING AND ADVICE CASE STUDY

Contract Management Training for Heritage Stoneworks

Client: Heritage Stoneworks	Location: Sydney	Services provided: Training for managing GC21 & MW21 contracts
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PW partnered with Heritage Stoneworks to define and meet their contract-management training needs.

Through collaborative workshops and workflow reviews, we crafted materials specifically aligned with Heritage Stoneworks’ operational context and priorities. The on-site training combined interactive modules and discussed real-world case studies.

This approach ensured staff gained practical insights into key contractual areas, boosting both confidence and competence in managing procurement and compliance.

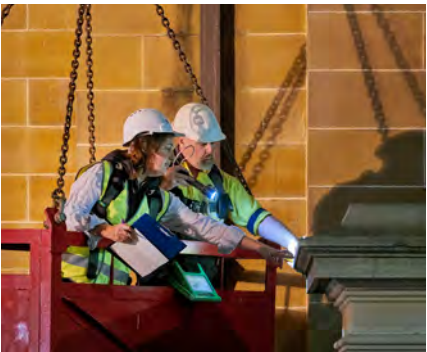


Why choose NSW Public Works?

With more than 400 dedicated staff across our network of 17 regional offices, we are able to quickly and efficiently take on new projects or programs, tailoring the approach to achieve optimal outcomes for the client.

➤ Accredited for planning and delivery of capital works

PW is accredited under the NSW Government Agency Accreditation Scheme for Construction to manage the planning and delivery phases of construction and capital works procurement. NSW State and Local Government entities can directly engage the services of PW under the provision of NSW Government Procurement Board Direction PBD 2021-04 and Section 55 of the Local Government Act 1993, providing efficiencies and cost savings.



➤ Strong focus on quality, environmental and safety management

PW operates under triple certification for quality, work health and safety (WHS) and environmental (QSE) management systems. These systems and processes provide the foundation for delivering quality projects and a continuous improvement culture, that embraces QSE leadership at all levels and integrates QSE into all activities. PW's Project Management Framework is the backbone of our quality system and is used to manage our projects and ensure we deliver to agreed requirements.



➤ State-wide resources

Regional clients benefit from our state-wide network of offices enabling them to source expert project management personnel familiar with the conditions and construction industry issues in their area. This proximity reduces servicing costs, facilitates improved stakeholder communications and enables us to respond quickly to your needs, providing a single point of contact for all services.



➤ Government relationships and knowledge

Successful delivery of complex infrastructure projects relies on effective interaction with stakeholders and regulatory government agencies. PW's unique position within NSW Government enables us to bridge the gap between our clients and Government stakeholders to ensure necessary consultations and approvals are undertaken efficiently and effectively.



➤ Managed risks

We place considerable emphasis on advising clients of their risks on projects, including the options and costs to manage these risks. Wherever possible, risks are identified early and inform our planning and procurement strategy development processes. Risks are continuously monitored and updated as projects progress and discussed and managed with clients and contractors.

Working across NSW



Hunter North West Region

- Newcastle**
117 Bull Street
Newcastle West NSW 2302
- Tamworth**
155-157 Marius Street
Tamworth NSW 2340
- Armidale**
85 Faulkner Street
Armidale NSW 2350
- Dubbo**
209 Cobra Street
Dubbo NSW 2830
- Broken Hill**
Level 1, 32 Sulphide Street
Broken Hill NSW 2880

Greater Sydney & Central West Region

- Parramatta**
6 Parramatta Square
10 Darcy Street
Parramatta NSW 2150
- Sydney CBD**
52 Martin Place
Sydney NSW 2000
- Bathurst**
Level 1, 346
Panorama Avenue
Bathurst NSW 2795

South Coast Riverina Region

- Wollongong**
Level 3, Block E
84 Crown Street
Wollongong NSW 2500
- Moruya**
66 Campbell Street
Moruya NSW 2537
- Queanbeyan**
257 Crawford Street
Queanbeyan NSW 2620
- Wagga Wagga**
4 Coleman Street
Wagga Wagga NSW 2650
- Griffith**
200 Murray Road
Hanwood NSW 2680
- Dareton**
1998 Silver City Highway
Dareton NSW 2717

North Coast Region

- Lismore**
120 Dalley Street
Lismore NSW 2480
- Coffs Harbour**
359 Harbour Drive
Coffs Harbour NSW 2450
- Port Macquarie**
Level 2, 41-47 Horton Street
Port Macquarie NSW 2444

NSW Public Works

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